

177 Pleasant Street
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EDUCATION

Doctor of Education, expected 2009 | Center for International Education, University of Massachusetts, Amherst. Focus on community economic development: youth entrepreneurship, micro-enterprise development, community currency systems. 3.9 GPA. Dissertation: *Lesson Planning as Joint Venture: How Youth and Adults in Rural Western Massachusetts Adapted a National Youth Entrepreneurship Curriculum to Suit Local Learning Needs and Preferences.*

Master of Education | Center for International Education, University of Massachusetts, Amherst. Focus on nonformal education for community development. 4.0 GPA. Thesis: *Trading Crafts, Trading Places: The Promise of Fair Trade for International Education and Development.*

Bachelor of Arts | *Cum Laude*, Anthropology, University of Massachusetts, Amherst. 3.25 GPA. Thesis: *Unemployed or Unemployable? Joblessness among Disadvantaged Young Men in Cork City Ireland.*

High School Diploma | Vermont Academy, Saxtons River, VT. Headmaster's List.

CERTIFICATION

Certified Entrepreneurship Teacher, Network for Teaching Entrepreneurship
Notary Public, Commonwealth of Massachusetts
Certified Teacher Instructor, Network for Teaching Entrepreneurship
Enterprise Agent, Working Capital, Inc.
Community Economic Development Apprenticeship Program, MACDC
Self-Employment Training Program, Franklin County Community Development Corporation
Video Producer, Montague Community Television

EMPLOYMENT **Executive Director & Founder**

Young Entrepreneurs Society, Orange, MA | www.yes-inc.org 6/98 to present
Founded and direct a non-profit organization that has provided entrepreneurship, job readiness, finance and technology education to over 2,000 low-income young people. Co-created earned-income ventures, including an odd jobs classified ad service, copy/fax/ship shop, cyber café, and inkjet cartridge refilling.

Community Organizer

Orange Revitalization Partnership, Orange, MA
Helped facilitate the \$120,000 restoration of historic Memorial Park. Coordinated 'Citizen of the Month' program and 3 annual community events. Supervised teen center staff and public bench donation program. Founded the Young Entrepreneurs Society (YES) and created the Odd Jobs Squad and BizVenture! programs.

Project Manager

Franklin County Community Development Corporation, Greenfield, MA
Co-Founded the Valley Trade Connection, a network of 400 businesses, organizations, and residents who traded local products & services using barter and own currency, 'Valley Dollars'. Worked with artisans to create UP-COUNTRY Massachusetts, a retail outlet for 200 local producers of arts, crafts & specialty foods. Organized 3 peer-lending & support groups for 22 micro-business owners. Developed a welfare-to-work cooperative business education program for 8 women. Supervised a survey of seasonal farm labor.

Managing Partner

Ajabu African Arts/Twiga Trading, Nairobi, Kenya and Amherst, MA
Established a trading network that helped young Kenyan artisans market their handcrafts in the U.S., Canada and Germany. Responsible for product development, importing, marketing, sales, and distribution. Developed materials to educate customers about Africa and fair trade.

Admissions Coordinator / Events Coordinator

Center for International Education, University of Massachusetts, Amherst, MA
Administered admissions program for a 70-student international graduate program. Organized and facilitated 35 community meeting, annual retreats, and other events. Managed logistics for a 25th anniversary conference for 150 international alumni.

Project Developer

Montage Community Television, Turners Falls, MA

Designed the Social and Economic Skills Training Institute (SESTI), an experiential education program for at-risk young people (ages 15-21). Formed collaborative of 14 agencies and raised \$108,000 (in-kind).

Publicist

Perspectives in Children's Literature, University of Massachusetts, Amherst, MA

Developed publicity campaign for a 21st annual conference. Designed and produced promotional materials. Wrote marketing plan, created national database of contacts, and orchestrated outreach.

Fundraiser

The Progressive Group, Northampton, MA

Clients: World Wildlife Fund, Food First, New Forests Fund, INFACT, Special Olympics International, and Maine People's Alliance. As union steward for 70 co-workers (District 65, UAW), was responsible for workplace education, advocacy, and contract negotiation.

Outreach Coordinator

Institute for International Cooperation and Development, Williamsburg, MA

Developed 8 work, travel and study programs to Asia, Africa and Latin America. Organized and presented 45 informational sessions at regional colleges. Provided pre-service training to participants.

Health Promoter

Development Aid from People to People, Mkushi, Zambia

Established a rural health clinic and health education program in a rural district. Conducted a needs assessment. Hired and trained local staff. Managed budget. Gave 40 presentations in U.S. and Europe.

Owner

Marblescence, Amherst, MA

Designed and produced a line of handmade marbled note cards sold in the U.S. and Canada.

Co-Founder

Ethnographics, Amherst, MA

Designed and marketed ethnic-art note cards.

CONSULTING**Advisor**

Department of GeoSciences, University of Massachusetts, Amherst

Provided data and strategic advice to a National Science Foundation-funded study 'Rethinking Economy: Envisioning Alternative Regional Futures,' Dr. Julie Graham, Principal Investigator.

Community Currency Specialist

Provided information and technical assistance to over 50 communities, including:

Pioneer Valley Co-Housing Community, Amherst, MA

Comite Pro-Uno, Centro De Aseoria Popular, East Los Angeles, CA

Cape Ann Dollars, Wellspring House, Inc., Gloucester, MA

Community Development Corporation of Dukes County, Vineyard Haven, MA

River Valley Credit Union, Brattleboro, VT

Community Cash Program, Women's Resource Center, Durango, CO

Democratic Forces for the Liberation of Congo-Zaire, Goma, Zaire

Martha's Vineyard Commission, Oak Bluffs, MA

Organizational Development Consultant

Franklin County Action Corporation, Greenfield, MA

Assisted the Women in Action/Welfare Organizing Project in developing an entrepreneurial training program to help low-income women create private ventures and social enterprises.

Organizational Development Consultant

Critical Mass, Turners Falls, MA

Provided technical assistance to a network of local artists and craftspeople.

Special Advisor

Alliance of Democratic Forces for the Liberation of Congo-Zaire, Goma, Zaire

Worked with interdisciplinary team and the Minister of Finance of the transitional government to develop a new currency unit and plan for revitalization of the Kivu Province economy.

Curriculum Developer

System for Adult Basic Education (SABES), Holyoke, MA

Worked with team of community educators to develop economic literacy materials for low-income adult learners in Massachusetts that were compiled in *The Economic Literacy Sourcebook* (1997).

Community Development Consultant

Nueva Esperanza, Holyoke, MA

Worked with interdisciplinary team and local organizations to plan the restoration of an historic community center in an inner-city Latino neighborhood.

Materials Developer

Global Horizons, University of Massachusetts, Amherst, MA

Created educational materials for 15 Springfield, MA schoolteachers participating in the U.S. Department of Education-funded 'African Studies for Sustainable Development' in Kenya and Tanzania.

TEACHING**Presenter**

"Cultivating Hope, Harvesting Action Corporation, Northfield, MA

Co-presented "Youth as Entrepreneurs" at 2nd annual rural poverty conference.

Trainer

Building Sustainable Revenue Models, Woburn, MA Co-facilitated workshop on earned-income ventures for 35 community technology center managers.

Presenter

Community Coalition for Teens, Northfield, MA

Presented 'Seven Pillars of Community: What Africa Can Teach Us About Building Stronger Families and Neighborhoods', and 'Be Your Own Boss' and 'Dream It, Do It' (with members of the Young Entrepreneurs Society) at 9th, 10th, 11th and 16th annual youth conferences.

Lead Trainer

WorldBoston, Community Connections Program, Lowell, MA

Presented five 6-hour entrepreneurial training sessions for 9 entrepreneurs for St. Petersburg, Russia.

Topics: sales, marketing, networking, negotiation, quality control. Funded by U.S. Information Agency.

Co-Instructor

New Hampshire College, Graduate School of Business, Manchester, NH

Co-taught seminar 'Micro-Enterprise Development' to practitioners from developing nations enrolled in the Masters Degree in International Community Economic Development Program.

Presenter & Guest Speaker

Wellspring House Inc., Gloucester, MA

Presented to 150 community developers, officials & residents at a 2-day forum on community development in Cape Ann. Topics: local exchange and trading systems.

Guest Speaker

Department of Philosophy, University of Connecticut, Storrs, CT

Presented lecture to undergraduates on the theory and practice of local exchange and trading systems.

Presenter

Center for Immigrant & Refugee Leadership Education, University of Massachusetts, Amherst, MA
Shared community economic development resources with members of CIRCLE (North American, Cambodian, Russian, Tibetan, Latino and Vietnamese).

Presenter

Mayfield Integrated Community Development Project, Cork City, Ireland

Presented forum on community-owned business, and local exchange and trading systems.

Co-Facilitator

Department of Economics, University of Massachusetts, Amherst

Presented graduate seminars on the role of microenterprise development local exchange and trading systems and CDCs in the theory and practice of community economic development.

Guest Lecturer

Center for International Education, University of Massachusetts, Amherst, MA
Presented lecture on community economic development to the graduate seminar 'Project Planning & Management in Nonformal Education.'

Guest Lecturer

Departments of Anthropology & Geography, University of Massachusetts, Amherst, MA
Lectured to undergraduates and graduates on the social ecology of local exchange and trading systems.

Annual Alumni Speaker

Vermont Academy, Saxtons River, VT
Developed and presented a multi-media event, 'Harambee! African Ways of Building Community: Stories, Sights Sounds,' to 375 students, parents and faculty.

Co-Facilitator

Center for International Education, University of Massachusetts, Amherst MA
Spoke to secondary school students about Ireland, Africa and development issues,

Substitute Teacher

Northampton Public School System, Northampton, MA
Taught grades 7 to 12 in English, History, and Social Studies.

***VOLUNTEER
EXPERIENCE***

North American Alliance for Popular and Adult Education, Toronto, Canada

Helped create a network of U.S. and Canadian social change educators, now part of International Council of Adult Education (ICAE). Served as first Northeast U.S. co-representative.

Help Somalia Now!, Amherst, MA

Co-founded a five-college effort to assist Somalia through fundraising, education and advocacy.

Franklin-Hampshire Health Care Coalition, Amherst, MA

Co-founded grassroots organization to promote equitable reform of U.S. health care system. Passed local referendum for single-payer healthcare supported by 35,000 voters.

Unitarian Universalist Society of Amherst, Amherst, MA
Designed and co-edited newsletter (circulation 400). Organized activities for young adults.

INTERNSHIPS

ArchiType Desktop Design, Amherst, MA

Graphic design, copy editing, and client consulting for small graphic design and publishing firm.

Peabody Museum of Salem, Department of Ethnology, Salem, MA

Helped install 'Yankee Traders & Indian Merchants: 1785-1865,' an exhibit for the U.S. Festival of India. Researched, conserved and cataloged over 1,000 Korean artifacts.

***RESEARCH &
EVALUATION***

Ethnographic Researcher, Cork City, Ireland

Designed & conducted ethnographic research with 18 unemployed young people. Evaluated educational, vocational training, and social service programs. Prepared report for 20 Irish policymakers and youth agencies. Funded by Department of Anthropology, UMass Amherst.

Rural Health Researcher, Mkushi, Zambia

Assessed health needs of a rural community. Interviewed residents, traditional health Practitioners, and area health officials. Compiled & analyzed epidemiological and demographic data. Created action plan with local team. Funded by Development Aid from people to people.

PUBLICATIONS

"New Directions in Community Currency," in *New Village: Creating Sustainable Communities*. Journal of Architects, Designers and Planners for Social Responsibility. San Francisco, 2000

"Communities Who Print Their Own Money," in *Eating Fresh Guides*, San Francisco Washington D.C. editions, spring 1999

Local Currencies in Community Development. Center for International Education, University of Massachusetts, Amherst, co-author with Tony Savdiè (Australia), May 1997

Editor & Writer, *Valley Dollar Directory* (circulation 5,000), *Connections* newsletter (circulation 600), and *Valley Trader* (circulation 15,000), 1995-2000

The Valley Trade Connection: Local Currency for Community Prosperity," in *Grassroots Economic Organizing Newsletter*, December 1995

“The Valley Trade Connection,” in *Franklin County Progressive Netletter*, Spring
Journey of Dreams: A Teenager’s Life in Kenya, 1997 (self-published; purchased by USIA)
Community Economic Development: An Annotated Bibliography, 1993 (co-editor, self published)
Creating a Cooperative Workshop and Residence for Disabled Youth in Nairobi, Kenya.

CONFERENCES

Pioneer Valley Sustainable Investment Summit, Panelist, South Hadley, MA
 13th Annual Massachusetts Statewide Undergraduate Conference, Panelist, Amherst, MA
 Annual Meeting, Community Technology Center Network, Presenter, Washington, DC
 Annual Meeting, Community Technology Center Network, Cleveland, OH
 Youth Leadership Summit, Presenter, Fitchburg, MA
 Creating Change: Leadership Matters, Panelist, Leominster, MA
 10th Annual Conference, Association for Enterprise Opportunity, Presenter, Lowell, MA
 Local Currency Conference, Center for Community Futures Panelist & Presenter, Chicago, IL
 11th Annual Empowering Youth Entrepreneurs Conference, National Association of Empowering Youth
 Entrepreneurs, King of Prussia, PA
 Local Currency Conference, Center for Community Futures Panelist & Presenter, San Francisco, CA
 2nd Annual E.F. Schumacher Society Decentralist Conference, “How Can We Sustain Local Currency &
 “Local Currencies: Shaping a Decentralized Society.” Williamstown, MA
 1997 Socialist Scholars Conference, “Local Employment & Trading Systems.” NY, NY
 1st Annual E.F. Schumacher Society Decentralist Conference, “Introduction to Local Currency” & Local
 Currencies: Shaping a Decentralized Society,” Williamstown, MA
 Conference on Interest – and Inflation- Free Money, Sirius Community, “Valley Dollars: Creating
 Common Wealth.” Shutesbury, MA
 Conference on University Activism, University of Connecticut, “Local Currency & Community Self-
 Reliance.” Storrs, CT
 Breaking Down the Barriers: Welfare Reform & the Self-Employed, Wayland, MA
 Creating a Sustainable Economic Future in the Pioneer Valley, Amherst, MA
 Stimulating Economic Vitality in Franklin County, Greenfield, MA
 Comparative and International Education Society, “Popular Education: A Participatory Approach to
 Social Change.” Amherst, MA
 Northeast Anthropology Association, “Unemployed or Unemployable? Joblessness among
 Disadvantaged Young Men in Cork City, Ireland.” Amherst, MA
 Mahon Youth Conference, Cork City, Ireland
 American Anthropology Association, Washington, DC & Philadelphia, PA
 Five-College Anthropology Undergraduate Colloquium, “Unemployed or Unemployable? Joblessness
 among Disadvantaged Young Men in Cork City, Ireland.” Amherst, MA

MEDIA**COVERAGE**

(not to date)

PRINT

<p><i>The Boston Globe</i>, 12/31/94 <i>The Boston Sunday Globe</i>, 4/9/95; 2/7/99 <i>Wall Street Journal</i> 6/27/96 <i>Cape Town Times (South Africa)</i>, 1/97 <i>American News Service, national wire</i>, 1996 <i>Springfield Union-News</i>, cover 3/11/96; 6/26/96; 3/5/96; 7/9/96; 12/4/96; 1/28/97/ 8/23/97 <i>Springfield Sunday Republican</i>, 5/14/95; 1/5/97 <i>Gloucester Daily Times</i>, 1/22/96 <i>The Holyoke Sun</i>, 4/3/96 <i>The Valley Advocate</i>, 3/1/95 cover 8/26/98 <i>The Hampshire Gazette</i>, 1/12/95; 4/95 <i>Valley Optimist Magazine</i>, 2/22/95; 4/19/95 <i>Coin World Magazine</i>, 4/7/95; 5/13/96; 10/27/97 <i>Grassroots Economic Organizing</i>, 10-11/1995 <i>Orion Afield</i>, Vol. 2, Number 4 autumn '98</p>	<p><i>Country Journal</i> 2/97 <i>Governing Magazine</i>, 7/95 <i>Economic Development Digest</i>, 9/95 <i>E Magazine</i>, March-April 1998 <i>The Change Agent</i> 11/95 <i>The Natural Farmer</i>, spring 1997 <i>West County News</i>, 2/6/98 <i>Amherst Bulletin</i> 8/12/94; 2/3/95 <i>Daily Collegian</i>, 5/4/87; 2/7/95 <i>Salem Evening News</i>, 7/13/88 <i>Valley Women’s Voice</i>, 5/95 <i>Greenfield Recorder</i>, 2/28/95; 9/26/95 1/28/97; 2/23/97; 10/30/97; 11/3/97; 1/23/99 <i>Traprock Peace Action report</i>, 3/95, 10/95 <i>Town Crier</i>, 10/13/95; 1/13/96; 2/21/97 <i>Dollars & Sense</i>, 5/99</p>
<p>TELEVISION Channel 5, Boston, “Special Assignment”, 7/95</p>	<p>Channel 40, Springfield, “News at 11,” 4/96 & 5/97</p>
<p>RADIO WHAI (2 interviews) WMUA (3 interviews)</p>	<p>WFCR (1 interview) WJDF (1 interview)</p>

- BOOKS** Communities who grow their own money? in *Eating Fresh Guides*, San Francisco, CA and Washington, D.C., Cohen-Mitchell, T. (2000). Hopewell, NJ: Eating Fresh Publications
Dineros Alternativos para el Desarrollo Local. Schuldt, J. (1998). Lima: Universidad del Pacifico
Local Currencies in Community Development. Savdié, T. & Cohen-Mitchell, T. (1997). Amherst: Center for International Education, University of Massachusetts
Harvesting Homegrown Jobs: The New Small Town Guide to Economic Development. (1997) Washington, D.C.: National Center for Small Communities.
The Economic Literacy Sourcebook. Cohen-Mitchell, J., ed. (1997). Holyoke: System for Adult Basic Education (SABES)
Short Circuit: Strengthening local economies for security in an unstable world. Douthwaite, R. (1996) Dublin: Lilliput Press
Ideas that work. (1996) Washington D.C.: National Association of Development Organizations.
- STUDIES** Consideration of a local exchange system to strengthen the Cape Ann community, in *We Love This Place: The Cape Ann P.A.R. Report: Research contributions from residents on how to ensure sustainable and healthy development in Cape Ann*, MA. Zappone, K. ed. (1996). Gloucester: Wellspring House.
Local Currencies: Addressing flaws within the existing economy. A case of Valley Trade Connection. Flatt, G.H. (1996). Unpublished Honors Thesis: University of Massachusetts Amherst.
A brief history of money and local exchange systems, Cohen-Mitchell, T. (1998), Unpublished Ed.D. Comprehensive Paper: Center for International Education, University of Massachusetts Amherst.
Challenging "Global Think": a position paper. Cohen-Mitchell, T. (1998). Unpublished Ed.D comprehensive paper: Center for International Education, University of Massachusetts, Amherst

**GRANTS
AWARDED**
(highlights)

Urban Institute, Welfare-to-Work Innovations.	Haymarket People's Fund
Xeric Foundation	Campaign for Human Development
Community Foundation of Western Massachusetts	Office of National & Community Service
Federal Work/Study Program	Federal Senior Aide Program
Public Service Endowment, Univ. of MA, Amherst	Ben & Jerry's Foundation
George A. Ramlose Foundation	Women's Fund of Western Massachusetts
Connections for Tomorrow/CTCNet (DHHS)	John M. Boynton Fund
C4All/CTCNet/Alliance for Technology Access (AT&T)	Commonwealth Corps

AWARDS

Managing for Excellence Award (\$2,500), Community Foundation of North Central Massachusetts
 Life Changer Award, Community Foundation of Western Massachusetts
 Community Builder Award, United Way of North Central Massachusetts
 Certified Entrepreneurship Teacher of the Year (\$1,000), Network for Teaching Entrepreneurship
 Presidential Service Award (nominee)
 Community Development Commitment Award, Massachusetts Association of CDCs

MEMBERSHIP

Center for International Education	Community Technology Center Network
E.F. Schumacher Society	Franklin County Chamber of Commerce
North Quabbin and Franklin Co. Chambers of Commerce	MA Social Enterprise Networking Group
Franklin County Community Development Corporation	Institute for Nonprofit Development
ManKind Project New England	Orange Business Association

LANGUAGES

English (fluent), French (basic), Kiswahili (basic), Hebrew (learning)

TRAVEL

Barbados, Bermuda, Canada, Denmark, England, Germany, Ireland, Israel, Italy, Kenya, St. Lucia, Zambia, Zimbabwe

PERSONAL

Former USCF Category I Junior competitive cyclist: Junior World's Team training camp, Olympic Training Center, Colorado, Springs, CO; Junior National Championships (road race), Milwaukee, WI; New England Preparatory School Champion (road & time trial), Saxton's River, VT; New England Cyclocross Champion, Plymouth, MA; USCF Category II Senior with CYBC pro-am team (Richard Sachs/Le Coq Sportif/Apollinaris).