

# YES: Young entrepreneurs learn business planning

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his father, Tom. Jason LeClaire, who will graduate from the program this year, said he was looking for something to do when he gets out of high school.

He really likes making his own rules and his own hours and said the YES program taught him book-keeping, good business skills and that he made new friends as well.

He now works 15 hours a week and will continue full-time after school.

YES co-founder Jerry Whaland, 23, knew at age 16 that he would always

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look to work for himself and at something he finds fun.

After he went through the original class, created in conjunction with Orange Revitalization Project, he decided to partner with co-founder Tim Cullen-Mitchell in turning the class into a curriculum and a community. Classes are now held in Orange and Turners Falls.

The primary rule is that everyone respects each other.

Teachers encourage debate, allow students to figure out the right answer for themselves and communicate their perspective.

Through this kind of self-examination, students define what they really want and realize their worth.

"We support them no matter what they do and do everything we can to help," Whaland said.

Cullen-Mitchell and Whaland expanded that class into a program when

they received \$30,000 from Franklin County Regional Council of Governments to plan more centers and incorporated a year ago.

"But, it's well under 20 percent of what we need. We beg everybody," he said.

Whaland, Cullen-Mitchell and Dan Richards all teach classes as well as run the office with the help of volunteers.

Whaland said he earns "just enough to keep me alive."

Cullen-Mitchell only gets reimbursed for expenses.

"You gotta keep going - that's what entrepreneurs do - same as marines. Ev-

ery once in a while, someone gives me a big hug and that's all I need," he said.

So far, 40 at-risk and low-income young people have completed the course. Twelve are in business and many more planning to be.

The society also provides opportunities for networking, mutual support, ongoing education and community service.

## Deed transactions

The following property transfers were recorded recently at the Franklin Registry of Deeds.

### ASHFIELD

Mary T. Corbett to Arthur P. Pantarmahl Jr., 21 Thayer Road, \$126,000.

### BERNARDSTON

Ruth E. Giard to Paul G. and Mary R. Bourbeau, 57 Gill Road, \$122,900. David G. Livingstone to Jeano M. Livingstone, 487 Northfield Road, no monetary consideration.

### BUCKLAND

Janice H., David Bruce, and Tinky Weisblat to John C. and Judith B. Doherty, 20 State St., \$100,000.

### CHARLEMONT

Marshall A. and Grace C. Johnson to Town of Charlemont, Board of Selectmen, North River Road, Parcel A, 1.38 acres, \$1.

Peter M. Johnson and Diontha J. Whaley to Town of Charlemont, North River Road, Parcel A, 1.38 acres, \$20,500.

Umstot Realty Trust, Beverly Umstot individually and trustee, and Garth Umstot to Commonwealth of Massachusetts, Department of Environmental Management of Boston, Route 2, 357.14 acres, \$115,000.

### COLRAIN

Shannon W. and Christy A. Covey to Shannon W. Covey, 225 Shelburne Line Road, no monetary consideration.

Benjamin R. and Karen A. Eastman to Dorothy F. Page, 67 Adamsville Road, \$50,000.

### CONWAY

John David Maslanka to Roger Novak, Shelburne Falls Road, Lot 2, \$4,665. Richard J. and Phyllis H. Dacey to Heidi S.B. and Jon P. Flanders, Orchard St., 11.9 acres, \$35,000.

### DEERFIELD

Richard A. Herchenrader and Jeanne M. Sojka to Paul M. and Stacey L. Chapley, 405 Greenfield Road, Route 5 & 10, \$160,000.

### GREENFIELD

Weiss Realty Corp. to 14-22 Chapman Street Realty Trust, Jason S. Brooks,

trustee, 14-22 Chapman St., no monetary consideration.

Richard M. and Lynn A. McKelvey to Adriano and Marianne Monoc, 692 Country Club Road, \$161,000.

Richard L. Hurlburt to Richard L. and Jeannette M. Hurlburt, 27 West St., \$1.

### HAWLEY

Barbara Donovan to Duane H. and Lisa L. Blakeslee, Forget Road, Parcel A, 2.50 acres, \$5,000.

Duane H. and Lisa L. Blakeslee to Richard C. Bishop, 20 Grout Road and Forget Road, \$1.

Richard C. Bishop to Duane H. and Lisa L. Blakeslee, Grout Road and Forget Road, Parcel A, \$1.

Barbara and Alvin C. Donovan to Jade L. Mortimer, 26 Forget Road, \$163,500.

### LEVERETT

John B. Reid Jr. and Charlena D'Avanzo to John B. Reid Jr., 54 Richardson Road, \$90,000.

### LEYDEN

Coleman Michael Mockler III to Mary Jean Mockler, 65 Katoly Hill Road, \$1.

Robert D., Valerie T. and Jonathan K. Snow to Peter R. James, 176 Greenfield Road, \$1.

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### MONTAGUE

Wayne P. Rogers to First Mutual LTD, 15 Power St., \$57,500.

Adrian J. and Jill Frigerio D'Errico to Adrian J. D'Errico, 26 Gunn Road, \$1.

Roy A. Puffer to Roy A. Puffer II, 47 Turnpike Road, \$82,500.

Virginia M. Mortineau to Linda Mortineau, 36 High St., no monetary consideration.

Alma M. Cuff to Gregory M. and Linda J. Brown, 10 Federal St., \$89,000.

Stuart and Janis E. Weiner to West-Mass Properties Inc., 49-51 Randall Road, no monetary consideration.

Alexandra S. Merkel, bankruptcy and David W. Ostrander, trustee, to Ke-

vin M. Woods, 409 Federal St., \$25,000.

Larry M. LaClaire to Deborah J. Tetreault and Francis W. Chabot, 600 Federal St., \$179,900.

Historic Massachusetts Development LLC of Boston, Historic Massachusetts Inc. to Crocker Cutlery LP, 52-56 Avenue A., \$193,806.

Jeffrey Steele to Robert McGuigan and Julia Budy, 11 Central St., \$1.

Robert McGuigan and Julia Budy to Bromfield Exchange Trust of Northampton, Donna M. McGill, trustee, 11 Central St., \$108,500.

Bromfield Exchange Trust of Northampton, Donna M. McGill, trustee, to Rochelle E. Kellman, 11 Central St., \$1.

Joseph J. Manzer to Christopher Greene, 3 Alice St., \$119,000.

Eric R. Kosciuszko and Stacie E. Bourbeau to Lisa M. Garbiel, 21 Taylor Hill Road, \$120,000.

David B. and Sandra J. Waldron to Marshall W. and Kathryn A. Sisson, 55 Dell St., \$127,500.

### NEW SALEM

Mayflower Realty Trust, Ronald and Linda M. Lamoly, trustees, to Robert J. Tuholski, Neilson Road, Lot 2, \$335,000.

Marc T. and Sandra T. Page to Louis and Maureen Jankauskas, Branch Bridge Road, Lot 3, \$19,600.

Donald R. Flye, Jeanne F. Wessell and Norman W. Flye Jr. to David B. Adams, Daniel Shays Highway, Route 202, 22.13 acres, \$30,000.

### NORTHFIELD

Paul G. and Mary R. Bourbeau to James L. Hale and Lori M. Robinson, 516 South Mountain Road, \$215,000.

Mary E. and William E. Tenney to James Darren and Lynna A. Sallee, 28 Hamilton Drive, \$122,500.

John S. and Judith A. Tobin to Scott F. Delisle and Ruth E. Glickman-Delisle, Alexander Hill Road, Lot 7A, 5.74 acres, \$39,000.

Rodney A. and Jennifer J. Brill to James Talbot, Commonwealth Avenue, Lot 1, \$15,000.



### LEISURE

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